



**COMMENT AND REVIEW
to the
REQUEST FOR PROPOSAL #060926
Entitled**

Modular Buildings and Portable Storage Solutions with Related Services

The following advertisement was placed April 21, 2026, in and on the Sourcewell website www.sourcewell-mn.gov, Sourcewell Procurement Portal <https://portal.sourcewell-mn.gov>, Biddingo, Merx, PublicPurchase.com, South Carolina's The State, and The New York State Contract Reporter www.nyscr.ny.gov, April 22, 2026 in the Salt Lake Tribune and in Oregon's Daily Journal of Commerce, April 24, 2026 in the Deseret News, April 21, 2026 and April 28, 2026 in USA Today and The Oklahoman and Indianapolis Star, April 24, 2026 and May 1, 2026 in the Indianapolis Business Journal.

Sourcewell, a State of Minnesota local government unit and service cooperative, is requesting proposals for Modular Buildings and Portable Storage Solutions with Related Services to result in a procurement solution for use by its Participating Entities. Sourcewell Participating Entities include thousands of governmental, higher education, K-12 education, nonprofit, tribal government, and other public agencies located in the United States and Canada. Sourcewell encourages the use of Small, Minority-owned, Women's Business Enterprise, Veteran-owned Business Enterprise (S/M/WBE/VBE) suppliers both as prime and subcontractors and encourages the participation of these suppliers in the solicitation process. A full copy of the Request for Proposals can be found on the Sourcewell Procurement Portal [\[https://portal.sourcewell-mn.gov\]](https://portal.sourcewell-mn.gov). Only proposals submitted through the Sourcewell Procurement Portal will be considered. Proposals are due no later than June 9, 2026, at 3:30 p.m. Central Time, and late proposals will not be considered.

The solicitation process was conducted through the Sourcewell Procurement Portal. The following parties expressed interest in the solicitation by registering for this opportunity within the portal:

687503 BC, INC.	Indigenous International Trading Group of Canada, Ltd.
8540527 Canada, Inc.	Indigenous Modular Solutions
A&T Europe S.p.A	Investissement Québec International
AAAction Movers	Janisource, LLC
Accio Ads, LLC	Johnson-Laux Construction
Adaptive Shelters, LLC	Kalika Covers, incorporated
Alantra Leasing, Inc/Locations Alantra, Inc.	Krynnex Solutions, LLC
AMB Tresec Inc.	Lakeland Exteriors and Roofing

Americana Outdoors, Inc.	Lakeshore Learning Materials
American Ramp Co. dba Atlas Safe Rooms, Inc.	Mecart Corp.
Artanis Capital, LLC	Mobile Modular Management Corp.
Atlantic Houseboats, LLC	Modular Energy Solution
Applied Integration LLC	Modular Genius, Inc.
BDI Construction Company	Modular Hawaii, LLC
Bidr Technologies, Inc.	MODUS MOBILE INFRASTRUCTURE, LLC
BOXX Modular, Inc.	NC Power systems
Breeden Construction	NUQO Modular, Inc.
Brynhild Industries, LLC	OTM, LLC
Build4-US	Pacific Business Systems
CABOT SHIPPING SUPPLIERS	Panel Built, Inc.
Coho Construction Management (CM)	Pat Williams Construction, LLC
Community Container Solutions, LLC	PODS Enterprise, LLC
Construction Association of Nova Scotia	Power Line Industries, Inc.
Construction Reporter	Prime Vendor, Inc.
Costello Doab Enterprises, LLC	PWXPress
CSI (Coulomb Solutions Inc.)	R&R Tank & Equipment Rentals
DAN ENTERPRISES TEAM, LLC	Radiant Innovation, LLC
Dasco Storage Solutions Ltd.	Reflection Design Studios, LLC
DEE DAVIS, INC.	Responsive Deployment, LLC
Energy Systems/Generac	ROC Modular, Inc.
Fabrics Modular, LLC	Steady Solutions, Inc.
Fed Serve, LLC	Terra Site Constructors, LLC
Fort Modular, Inc.	The PlanIT Room
GE Group	TriMark Scientific
Gerhard Builders & Remodeling, LLC	Triumph Modular, Inc.
HEROX US, LLC	Tulmar Safety Systems, Inc.
Homestead Structures, Inc.	United Gulf Developments Ltd.
Hughes Group, LLC	United Rentals (North America), Inc.

All Proposals remained sealed within the Sourcewell Procurement Portal until the scheduled due date and time. Proposals were electronically opened, and the list of all Proposers was made publicly available on the Sourcewell Procurement Portal, on **June 9, 2026**. Proposals were received from the following:

American Ramp Co. dba Atlas Safe Rooms, Inc.
 PODS Enterprise, LLC
 Artanis Capital, LLC
 8540527 Canada, Inc.
 Kalika Covers, incorporated
 Triumph Modular, Inc.
 Mobile Modular Management Corp.
 OTM, LLC

Brynhild Industries, LLC
Modular Hawaii, LLC
Indigenous Modular Solutions
Fabricon Modular, LLC
A&T Europe S.p.A.
Wilmot Modular Structures, Inc.
Modular Genius, Inc.
BOXX Modular, Inc.
Modular Energy Solution
AMB Tresec, Inc.
NUQO Modular, Inc.
Atlantic Houseboats, LLC
Williams Scotsman, Inc.
DAN ENTERPRISES TEAM, LLC
Bidr Technologies, Inc.
Steady Solutions, Inc.

Proposals were reviewed by the Proposal Evaluation Committee:

Jonathan Love, MA, Procurement Analyst II
Paul Dotson, MA, Procurement Analyst II
Brittney Cottner, MBA, Procurement Analyst

The findings of the Proposal Evaluation Committee are summarized as follows:

The Proposal Evaluation Committee applied the Sourcewell RFP evaluation criteria and determined that the products and/or services offered in the proposal response from A & T Europe, S.p.A, falls outside of the Requested Equipment, Products, or Services of the RFP. All other proposals were found to meet the scope and mandatory submittal requirements and were evaluated.

American Ramp Co. dba Atlas Safe Rooms, Inc., has approximately 14 years of experience, with its main business office and manufacturing headquarters in Joplin, Missouri. The company has completed sales and installations in 35 U.S. states. It provides modular storm shelters, safe rooms, secure storage solutions, and related engineering, delivery, installation, relocation, maintenance, and repair services. Its modular design accommodates constrained or existing spaces while providing code-compliant protection and flexible configurations. Sourcewell participants receive a competitive discount from standard factory-direct pricing, including eligible products, shipping, and installation-related services.

BOXX Modular, Inc., founded in 1999, maintains its U.S. headquarters in Fort Worth, Texas. The company serves the United States and Canada, with affiliated operations also extending to Australia. It provides turnkey modular buildings and portable storage solutions, including design, engineering, permitting, construction, delivery, installation, maintenance, relocation, and related services. A distinguishing attribute is its large rental fleet and ability to deliver both standardized and custom modular solutions across diverse applications. Sourcewell members receive a competitive discount on all products and services.

Mobile Modular Management Co. has been in business for over 45 years and maintains its main business office in Livermore, California. The company has performed work in 46 states plus Washington, D.C. It provides turnkey modular buildings and portable storage solutions, including leasing, sales, manufacturing, installation,

site development, utilities, and related services. A unique attribute is its nationwide operational footprint and interactive 360-degree modular building visualizer. Pricing is competitive, with additional negotiated volume discounts.

Triumph Modular Incorporated, established in 1987, is headquartered in Westford, Massachusetts. The company has performed work across 18 states, including Massachusetts, Rhode Island, Vermont, Connecticut, Pennsylvania, New Hampshire, Maine, Ohio, Michigan, West Virginia, New Jersey, Oklahoma, New York, Delaware, Maryland, Virginia, Texas, and Indiana. It provides mobile offices, modular buildings, portable storage, design-build, leasing, sales, installation, and turnkey project services. A distinguishing attribute is its fleet of more than 3,000 modular units, described as one of the industry’s newest. Pricing is offered on a competitive basis, allowing additional volume discounts locally.

Williams Scotsman Inc. has 71 years in business and maintains its main business office in Scottsdale, Arizona. The company has performed work throughout the United States, including Alaska and Hawaii, and across eight Canadian provinces. Its primary solutions include modular and relocatable buildings, portable and cold storage, Clearspan structures, and related turnkey site services. A unique attribute is its single-source delivery model supported by more than 275 North American locations. Pricing is offered on a competitive basis.

Wilmot Modular Structures, Inc., founded in 1989, is headquartered in White Marsh, Maryland and has performed work across Maryland, Virginia, Washington, D.C., Delaware, Pennsylvania, New Jersey, West Virginia, North Carolina, and South Carolina. The company provides temporary and permanent modular buildings, mobile offices, classrooms, portable storage, and related delivery, installation, relocation, maintenance, and project services. A key differentiator is its direct-delivery, integrated regional operating model. Pricing is competitive and quantity, multi-unit, phased-deployment, and project-volume discounts are available on a project-specific basis.

For these reasons, the following awards of Sourcewell **Master Agreement #060926** are recommended:

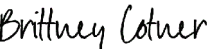
American Ramp Co. dba Atlas Safe Rooms, Inc.	#060926-ATL
BOXX Modular, Inc.	#060926-BXX
Mobile Modular Management Co.	#060926-MMR
Triumph Modular, Inc.	#060926-TRM
Williams Scotsman, Inc.	#060926-WLS
Wilmot Modular Structures, Inc.	#060926-WIL

Signed by:

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Jonathan Love, MA, Procurement Analyst II

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Paul Dotson, MA, Procurement Analyst II

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Brittney Cottner, MBA, Procurement Analyst

STATEMENT OF COMPLIANCE

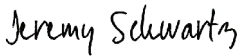
As Chief Procurement Officer for Sourcewell, I have reviewed the recommendation of the Deputy Chief Procurement Officer and the accompanying support materials documenting the process followed for **RFP #060926 Modular Buildings and Portable Storage Solutions with Related Services.**

The Evaluation Committee accepted, deemed responsive, evaluated, and recommended proposals for award to the Deputy Chief Procurement Officer. Under authority granted to the Chief Procurement Officer in Sourcewell's bylaws, the recommendations set forth above are approved.

I hereby certify:

1. Sourcewell is a government agency, created and authorized by Minnesota law to provide cooperative procurement master agreements.
2. The procurement process and resulting master agreements have been awarded in compliance with the laws of the State of Minnesota (Minnesota Statutes Chapter 471 and Minnesota Statutes Section 123A.21), and in conformity to Sourcewell's Procurement Policy.
3. The awards listed were made based on the results of the competitive solicitation process.
4. The awards listed were ratified by the Sourcewell Board of Directors on September 15, 2026.

Signed by:



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Jeremy Schwartz, CSSBB, CPPO, NIGP-CPP
Sourcewell Chief Operating and Procurement Officer
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